

Message Text

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TAGS: BEXP, UR,AU

SUBJECT: DECEMBER 1974 TANDEM JEEP, CHROMOTOGRAPHY/SPECTRO-
SCOPY

USDOC FOR BEWT/MATHES

VIENNA FOR EWTC

1. HEWLETT-PACKARD REP ARTHUR WOOD ADVISED
COMMERICAL OFFICE SPETEMBER 10 THAT HEWLETT-PACKARD
HAD APPLIED PARTICIPATE IN DECEMBER 1974
TANDEM JEEP ON CHROMOTOGRAPHY AND SPECTROSCOPY BUT HAD
BEEN ADVISE BY DALLAS FIELD OFFICE THAT EVENT ALREADY
FULLY RECTUITED WITH SIX COMPANIES. DALLAS FIELD OFFICE
REPORTED ADVISED HEWLETT-PACKARD THAT IT HAD BEEN PLACED
FIRST ON WAITING LIST IN EVENT CANCELLATION.

2. ALTHOUGH SEVEN COMPANIES WILL STRAIN
COMMERCIAL OFFICE FACILITIES SOMEWHAT, WE WOULD PREFER
GO WITH SEVEN COMPANIES RATHER THAN EXCLUDE HEWLETT-
PACKARD, WHICH HAS EXCELLENT REPUTATION HERE AND WILL
SERVE AS GOOD DRAWING CARD FOR THIS EVENT. MOREOVER,
HEWLETT-PACKARD ALSO PLANS RUNS WEEK-LONG SEMINAR/
EXHIBIT IN COMMERICAL OFFICE IMMEDIATELY FOLLOWING
CHROMOTOGRAPHY/SPECTROSCOPY JEEP, USING EQUIPMENT SHOWN AT
JEEP AND ADDITIONAL EQUIPMENT BROUGHT
IN FOR PURPOSE, ASSUMING OF COURSE THAT HEWLETT-
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PACKARD ABLE PARTICIPATE IN JEEP.

3. COMMERCIAL OFFICE WOULD APPRECIATE RECEIVING SOONEST
INFORMATION ON OTHER SIX COMPANIES RECRUITED FOR THIS EVENT
DUBS

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NNN

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